

## COMPANY PROFILE

Solid Rock Healthcare is a full-service boutique healthcare advisory firm. More than ever, the success of today's products and services companies requires a preparative strategy in order to remain relevant within the context of a rapidly evolving healthcare landscape. We are committed in assisting our clients achieve their growth objectives by forecasting and navigating key sector trends as well as aligning with optimal partners. Ultimately, our mission is to help clients demonstrate a clear benefit proposal.



### ABOUT SOLID ROCK HEALTHCARE

For the past 25 years, Solid Rock Healthcare has mobilized the needed resources to meet our client's transactional interests through our trusted relationships with acquisitive multinational corporations, domestic and international investors, banks, private equity, venture capital, family offices, and sovereign funds. With extensive experience in multi-dimensional and complex transactions, as well as accessing debt and equity capital markets, Solid Rock Healthcare is positioned to assist clients with a broad spectrum of capital solutions. We obtain positive results for clients through:

- Maintenance of strong relationships across industry disciplines
- Promoting our clients through our network of potential partners, customers, and key opinion leaders
- Proper evaluation of financial results and market data
- Our extensive experience in negotiating transactions with beneficial structures for our clients

### OUR SERVICES

Operations Consultancy  
Investment Advisory  
Investing in Joint Ventures  
Acquisitions

Dispositions  
Debt Placement  
Asset Management

### OUR TEAM



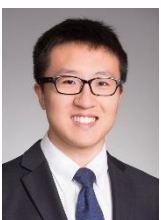
Sebastian Paquette, CFA  
Director of Healthcare

Mr. Paquette is the head of Solid Rock Healthcare. He offers operational and financial experience across the broad spectrum of healthcare subsectors, including HCIT, medical devices, therapeutics, provider settings, diagnostics, services, managed care, and cosmetics/consumer discretionary. Prior to Solid Rock Healthcare, Mr. Paquette founded YouSurgical Technologies, a company focused on medical device supply chain efficiency and physician office consultancy. Mr. Paquette began his healthcare career at Goldman Sachs, where he spent 7 years as a healthcare investment analyst across several subsectors and was the lead HCIT equity analyst. While at Goldman, Mr. Paquette advised healthcare investors and acted as the research arm for several large healthcare M&A, IPO, and equity and debt follow-on transactions.



Greg Rice,  
President

Mr. Rice's career, now spanning over 40 years, has involved advisory and investment services for the real estate, entertainment, and healthcare sectors. Since founding Solid Rock Healthcare in 1990, Mr. Rice has been involved in over \$6 billion in transaction activity. Initially founded with a focus on real estate, SRG's transaction history includes over 160 different properties with some of the world's finest hotels and resorts — the Four Seasons and Plaza Hotels in Manhattan, the Princeville Resort on Kauai, and Las Ventanas in Los Cabos, Mexico.



Pierre Qian,  
Senior Analyst

Mr. Qian is a Senior Analyst at Solid Rock Group's New York office. He brings to the company substantial experience in real estate investments within hotel and senior living sectors. He has been involved in a wide variety of real estate transactions across the country and provided thorough market analysis and underwriting support to the deals. He also established a network of real estate investors, brokers, and asset managers and is responsible for helping coordinate SRG's international presence in markets around the globe. Pierre received his Bachelor's degree from Cornell University.